
Q1: 我在哪裡可以獲得我的代理人專屬銷售連結呢？

A1: 您可以在宏利的 QBE 保險分享貼文專區上找到昆士蘭保險香港 B2C 保險產品。當您點擊分享選項時，系統將會自動以您的代理人編號發出您的代理人專屬銷售連結，供您轉發。

Q2: 現時昆士蘭保險香港有哪些 B2C 保險產品呢？

A2: 現時昆士蘭保險香港供應予宏利保險代理分享的 B2C 保險產品有：

- [QBE 個人意外精選保障 – 分享貼文專區](#) **新產品!!**
 - [QBE 旅遊保險 – 分享貼文專區](#)
 - [QBE 家居保險 – 分享貼文專區](#)
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Q3: 如何確保經我分享連結而達成的投保交易會計算進我的佣金呢？

A3: 每條產品分享連結都是專屬於個別保險代理人。我們將會根據其分享連結所達成的投保交易去計算及分配佣金予代理人。

Q4: 客戶成功完成投保後，我會收到電子郵件通知嗎？

A4: 是的，一旦客戶經您的代理人專屬銷售連結成功付款並確認保單，您將收到一封電子郵件以作通知。

Q5: 我如何找到最新的一般保險產品促銷資訊呢？

A5: 當昆士蘭保險香港提供營銷促銷時，我們將通過電子郵件通知您，而您亦可以在 QBE 保險分享貼文專區或 [Qtouch](#) 頁面上找到有關產品促銷的新貼文。請確保定期瀏覽保險分享貼文專區和 [Qtouch](#) 頁面，以獲取最新的產品促銷消息。

Q6: 在哪裡可以找到完整的 B2C 客戶保單列表呢？

A6: 在 Qnect 中，您可以在“我的工具” > “保單付款紀錄” > “保險代理人付款儀表板” > “B2C 付款流程監控器” > “簽發保單”下找到完整的 B2C 客戶保單列表。

在這裡，您將看到客戶是否選擇參加營銷活動（選項 = Y / 是），這意味著您可以主動聯繫客戶進行向上銷售、交叉銷售或保單服務。如果客戶選擇 N（否），您只可等待客戶聯繫。

Q1: Where can I get my Agent-Specific Sales Link?

A1: You can find the QBE's B2C insurance products on the **Manulife Sharing Zone**. An Agent-Specific Sales Link will be issued under your agent code when you click on the sharing option.

Q2: What kind of B2C insurance sharing products are now available from QBE?

A2: Currently QBE is offering the following B2C products to Manulife agents:

- [QBE Personal Accident Protection Plus – Articles Sharing Zone](#) **New !!**
 - [QBE Travel Insurance – Articles Sharing Zone](#)
 - [QBE Home Insurance – Articles Sharing Zone](#)
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Q3: How do I know that the successful transactions through my sharing links will contribute to my commission?

A3: The product sharing links are unique for each agent. Commissions will be contributed to the agents according to the successful transactions of their sharing links.

Q4: Will I receive any email notification once the transaction is successful?

A4: Yes, you will receive an email notification once your customer has successfully paid and issued the policy via the product sharing link.

Q5: How do I find the latest general insurance promotions?

A5: When QBE offers marketing promotions, we will notify you via email and you can also find the new sharing posts on the Product Sharing Zone and [Qtouch](#) with the promotion message. Please ensure to visit Product Sharing Zone and [Qtouch](#) regularly to get the most up-to-date campaigns.

Q6: Where can I find the full list of B2C customer policies?

A6: In Qnect, you will find the full list of policies under **My Tools > Agent Payment Dashboard > B2C Payment > Issued Policies**. Here you will see whether a customer choose Y (Yes) to opt-in for marketing, which mean you may contact the customer for upselling, cross-selling, or policy servicing. If customer opt-in is N (No), it means you have to wait for customer to initiate contact.

上述一般保險計劃(「計劃」)是由保險業監管局(「保監局」)在香港認可及監管的昆士蘭聯保保險有限公司(「昆士蘭保險香港」)承保。宏利人壽保險(國際)有限公司(於百慕達註冊成立之有限責任公司)(「宏利」)與昆士蘭保險香港達成獨家分銷協議。宏利亦根據保險業條例(香港法例第41章)註冊為昆士蘭保險香港持牌保險代理機構並將為昆士蘭保險香港的計劃進行營銷和推廣工作。在合適的情況下，宏利持牌個人保險代理人將被委任並註冊為昆士蘭保險香港的持牌個人保險代理人，以分銷昆士蘭保險香港的一般保險產品。

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